AERONE INC.
AFFILIATE COMMISSION SCHEDULE

Date last updated as of 10/28/2026 | Version 1.2

This Schedule is part of the Aerone Affiliate Program Terms. Capitalized terms used in this Schedule have the meanings given in those Terms.

Commission rates

Category	What it means	Rate
Self-Serve	The prospect was not in Aerone's pipeline before the Tag, the Customer reached Aerone through the Affiliate's Referral Code and registered, and the purchase was completed with no involvement by Aerone sales personnel. A manually logged referral alone does not qualify.	20%
Attributed	The prospect was not in Aerone's pipeline before the Tag, and Aerone sales personnel assisted the purchase.	15%
Contributed	The prospect was already in Aerone's pipeline before the Tag, and the Affiliate demonstrates that its involvement drove the close.	10%
Ongoing	After the first twelve months of a Referred Customer's Eligible Fees, for as long as that Customer pays and the Affiliate remains active, which under Section 5.3 of the Terms requires a Qualified Sale within the preceding twelve months. While the Affiliate is not active the ongoing rate is paused, not ended, and it resumes after the Affiliate's next Qualified Sale. Applies to that Customer's fees as they grow, including expansion.	2.5%

The Self-Serve, Attributed and Contributed rates apply to the first twelve months of a Referred Customer's Eligible Fees. The Ongoing rate applies to that Customer's fees after those twelve months.

Only one Affiliate is paid on any Qualified Sale. The categories do not overlap and are never combined.

What Commissions are paid on

Commissions are calculated on Collected Eligible Fees, meaning recurring workspace subscription fees and recurring agent subscription fees actually received from a Referred Customer, less refunds, credits, chargebacks, and reversals, and excluding taxes. Payment processing fees are not deducted from the base.

Commissions are not paid on measurement credits, token bundles or token plans, professional services or implementation fees, deployment fees, or any other amount.

When Commissions are earned and paid

A Commission is earned when Aerone actually receives the fee. Nothing is payable on an unpaid invoice.

Payments are made monthly, at the beginning of the month following the month in which the fee was collected, net of refunds, reversals, and set-offs applied in that month. There is no minimum balance.

Commissions are paid by bank transfer to a United States bank account. After you enroll, you add your bank details and IRS Form W-9 through a secure invitation from Aerone's payment service.

Credit for a referral

A referral must be Tagged with the Affiliate's Referral Code, or logged by the Affiliate, before the Customer purchases. Credit lasts for six months from that tracked visit or logged referral, and a later visit does not extend it. There is no attribution after a sale.

After termination

If either party terminates for convenience, if Aerone discontinues the Program, if the Affiliate terminates for Aerone's uncured material breach, or if Aerone terminates under Section 10.3(d) of the Terms, Commissions continue on Referred Customers for twelve months after the termination date, and then stop. During those twelve months the rate is the one that applied to that Referred Customer immediately before termination, except that a Referred Customer still inside its first twelve months stays at the initial rate until that period ends and moves to the ongoing rate after. No new referrals are credited.

If Aerone terminates for cause under Section 10.3(a), (b), or (c) of the Terms, or for an uncured breach, no further Commissions accrue, and Commissions already earned as of the termination date are paid on the normal cycle. Aerone may also withhold unpaid Commissions on the specific Qualified Sales affected by the conduct giving rise to the termination.

Changes to this Schedule

Aerone may change this Schedule on thirty days' notice. A change applies only to Qualified Sales occurring on or after its effective date. It does not reduce a Commission already earned, and it does not alter the rate, the duration, or the conditions of Commission entitlement applicable to a Referred Customer whose Qualified Sale occurred before the change took effect.

By signing below, each party agrees to this Schedule.

SIGNATURES

Aerone Inc.	**Affiliate**
Company name: _____	Company name: _____
Person’s name: _____	Person’s name: _____
Signature: _____	Signature: _____
Date: _____	Date: _____